

We are currently looking for an employee for the position of:

SALES MANAGER

Your tasks:

- maintaining contacts and developing cooperation with current customers of the company (Spirits market),
- looking for new market development opportunities,
- participation in the implementation of new products (close cooperation with the area of NPD and Glass & Decoration Production areas),
- advising customers on technical possibilities and creating new products,
- preparing offers, presentations and conducting negotiations with customers,
- ongoing market and competition analysis,
- preparation of sales budgets and monthly sales forecasts,
- cooperation with specialists of the Sales Department, in the execution of current orders and control over the customer service process (production planning, logistics, assistance in handling complaints, etc.).

Our expectations:

- 3-5 years of professional experience in the sales department (glass industry is an advantage),
- higher education,
- very good knowledge of English,
- ability to build long-term business relations,
- very good negotiation skills,
- enthusiasm, initiative, openness in action,
- orientation on achieving assumed results,
- very good MS Office skills,
- readiness to travel on business

We offer:

- work with the latest technologies used in the field of glass production and decoration,
- development training and language courses,
- financial bonuses depending on performance,
- private medical care (premium package, financed by the employer for all employees),
- social package (including holiday subsidies, nursery and kindergarten subsidies, family picnics, St. Nicholas' Day),
- sport and cultural package (including subsidized tickets for sports events),
- Jubilee awards and Christmas bonuses,
- high working culture (lean management, health and safety),
- possibility of remote work

Candidates are pleased to send applications with the right GDPR clause in the documents to: praca@stoelzle.com. Please write the name of the position in the subject line of your e-mail.

We kindly inform that we will contact only selected candidates.